

COSMO** **CONNECT

Quarterly Newsletter

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CF **COSMO FILMS**
Engineered to Enhance

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Company updates

10th BOPP line commissioned



We commissioned our 10th BOPP line early this year. With the installation of this 10th BOPP line, our annual nameplate capacity has gone up to approximately equal to 200,000 MT per annum, an increase of almost 40%.

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The new line whose announcement was made in October 2015 has been commissioned ahead of its schedule and has been installed at our existing facility at Karjan, near Vadodara, India which already houses BOPP lines, extrusion coating & chemical coating lines and a metalizer. The commissioned line is the most advanced line available in the market today in terms of its width and output and is the first 10.4 metre line to be installed in the country. The line is equipped to deliver both superior quality products with minimized scratches, oil or additive spots & high surface energy as well as consistent quality due to automatic changeovers. The line is also capable of producing films as thick as 80 microns to cater to segments like textiles which require thicker films.

The line output would cater to both domestic and export markets. The new line is part of a series of expansions which have been announced in the last one year by the company for both its India operations and its subsidiaries in US & Korea.

Company updates

Line 10 inauguration function



We organised the inauguration function of our 10th BOPP line at our Karjan plant near Vadodara, India on 10th and 11th of March 2017. The function was attended by more than 250 customers around the globe representing all the four verticals of the company.

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The function started in a traditional way with the lighting of lamp by the dignitaries and Ganesh Vandana by the children of Cosmo Foundation. The function was marked by the enthusiastic participation of the customers in various events organised during the two days which included the main line inauguration function in the day and entertainment programme in the evening on day one. On the second day, customers took a tour of newly inaugurated BOPP line 10 at Karjan plant. In the evening, eight teams including a mix of customers and employees played in a knock out format football tournament under the floodlights.

The function was graced with the presence of distinguished dignitaries including Mr. Ashok Jaipuria, Chairman and Managing Director of Cosmo Films, Mrs Yamini Jaipuria, Trustee, Cosmo Foundation, Mr. Pankaj Poddar, CEO, Cosmo Films, Mr. H.K Agrawal, Independent Board Member, Cosmo Films and employees of the company from India and abroad among others.

Product Updates

Our news range of high barrier films



We have recently introduced several additions to our range of barrier films and now we have a significant portfolio of transparent as well as metalized varieties. These solvent free coated films used for a wide range of FMCG packaging applications not only help in extending the shelf life of the contents inside, but also help with pack structure rationalization.

Let us understand some of these products in greater detail.

Metalized Barrier Films :

[a] High Moisture Barrier Films (HMB): These are metalized barrier films that are corona treated on both sides and can be used for duplex as well as for sandwich lamination in snack foods, shampoo sachets, dry milk powder and powdered drinks sachets/packs, where loss of moisture is a concern.

[b] High Speed Barrier Films with High Hot Tack (HSB): These metalized moisture and oxygen barrier films have a High Hot Tack and Low SIT which enables FFS machines to run at a higher speed, thus helping improve productivity. Major applications of the films include snack food & confectionery.

[c] High Seal Strength Barrier Films (HSS): These metalized moisture and oxygen barrier films have been specially designed for packaging applications requiring high seal strengths. Major applications of the films include snack food & confectionery bulk packs.

[d] Ultra High Barrier Films (UHB): These metalized moisture and oxygen barrier films can be used to substitute aluminum foil since they offer a MVTR and OTR <0.1 cc. Major applications of the films include snack food & confectionery, dry fruits etc.

Products	MVTR	OTR	Heat Seal Strength gm/30 mm	Hot Tack gm/30 mm	Microns Available
Metalized Films					
HMB	≤0.25	≤50	400	-	15 & 18
HSB	0.35	60	550	395	18, 20, 25, 30
HSS	0.3	40	900	500	25
UHB	0.15	0.1	550	300	25
Transparent Films					
AB	5	850 & 750	500 & 550	350	25 & 30
AOB	3.8, 3.0 & 2.5	28	550, 600 & 650	300	32, 43, 53
UHB	6	70	550	300	25

Transparent Barrier Films:

[a] Aroma Barrier Films (AB): These are transparent barrier films typically used for coffee/tea, spices, chewing gum and perfume boxes overwrapping.

[b] Aroma & Oxygen Barrier Films (AOB): These transparent films have both excellent moisture and gas barrier properties and are used for packaging of cream biscuits, chocolates, chips and snacks with some dose of fatty content.

[c] Ultra High Barrier Films (UHB): These transparent films have excellent moisture, aroma and gas barrier properties with OTR<1 cc and are used to convert 3 layer laminates to 2 layers for packaging of aromatic and fat content rich products like dry fruits, nuts, spices etc. These films also offer mineral oil resistance.

Product Updates

Universal Printable Synthetic Paper launched



We recently announced the launch of BOPP based universal printable synthetic paper. The newly launched film which appears like paper is printable with all available printing technologies which include wet & UV offset, wet & UV flexo, letterpress, screen, thermal transfer and most of the digital toner technologies. We have been manufacturing & marketing our standard synthetic paper which was used for printing on offset & screen for years now.

The versatility of synthetic paper is reflected in the vast number of applications where it can be used. This includes areas such as commercial printing, tags & labels, retail & packaging, identification & credentials and outdoors. Some of the applications under each of these segments are as follows:

- **Commercial printing:** Maps, calendars, posters, recipe books, instruction manuals etc.
- **Tags & Labels:** Chemical drum labels, airport transfer tags, track & trace labels etc.
- **Retail & Packaging Segment:** POP graphics, carry bags etc.
- **Identification & credentials:** Visiting cards, land documents, birth and merit certificates etc.
- **Outdoors:** Tree tags, train station & airport signages & displays etc.

Synthetic paper is a replacement of paper in applications where durability and longevity is desired. It has a matte paper like finish, is non-tearable, has moisture & chemical resistance and excellent lay flatness. The product is available in 75, 95, 120, 150, 175, 195, 215, 275, 330, 375 and 430 microns.

Events & Exhibitions

PrintPack 2017

Participation: **Exhibitor**
Location: **Greater Noida, India**
Date: **4th - 8th February 2017**

Significance: PrintPack 2017 is one of the largest international exhibitions on graphic art industry organised by Indian Printing, Packaging and Allied Machinery Manufacturers' Association (IPAMA). Cosmo films received an encouraging response from printers and the prominent players of post press industry.



Gulf Print & Pack 2017

Participation: **Exhibitor**
Location: **Dubai, UAE**
Date: **26th - 29th March, 2017**

Significance: Gulf Print & Pack is the leading event for commercial and package printers in the Middle East and North Africa. Cosmo Films had outstanding interactions with several interested customers who came from Middle East, Africa and several parts of Asia.



Participation in upcoming events and exhibitions

Luxepack Shanghai 2017

Location: Shanghai, China
Date: 10th - 11th April, 2017

Expo Pack Mexico 2017

Location: Guadalajara, Mexico
Date: 13th - 15th June, 2017

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Date: 13th - 15th June, 2017

Rosupack 2017

Location: Moscow, Russia
Date: 20th - 23rd June, 2017

Media Coverage

Cosmo Films covered in Paper in Pack

Paper in Pack in its January edition published a feature titled. “Meeting Unmet Needs” and discussed in detail the R & D prowess of the company and its state of art infrastructure. It also included inputs from the company's R & D Head, Mr. Tapas Mandal and CEO, Mr. Pankaj Poddar.

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Cosmo Films covered in Business India

Business India in its January 2017 issue featured an article titled, “A Structural Shift” in which it talked about company's vision as a whole, its journey, new developments and finances to name a few. As a part of the feature they took inputs from Mr. Ashok Jaipuria- Chairman & MD, Mr. Pankaj Poddar- CEO, Mr. Neeraj Jain- CFO and Mr. S. Satish- Global Sales and Marketing Head of Cosmo Films.

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Cosmo Films covered in Packaging Strategies magazine

Packaging Strategies of BNP Media publication in its March 2017 edition published an industry story titled, “Protecting the Product and the Environment” and included many developments taking place across the industry. In the article, it talked about our recently developed Ultra High Barrier Films also.

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Paper in Pack covered Cosmo Films in an industry story

Paper in Pack in its March 2017 edition featured an industry story titled, “Getting ready to use” on smart packaging. It mentioned Cosmo's barrier films to talk about films used for FMCG packaging and also took inputs from other industry payers.

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CSR Updates



Inauguration of first Computer Literacy Programme at Aurangabad

Cosmo Foundation initiates CSR programme in Aurangabad

Cosmo Foundation has begun its CSR programme in Aurangabad, Maharashtra. Computer laboratory was set up in four villages-Ambelohal, Gajgaon, Asegaonand Limejalgaon. In each of these villages computer labs with in-house facility of 40 computers, furniture, LCDs have been arranged by Cosmo Foundation. 2500 students across the four schools will get benefitted through this program. On 25th February, 2017, the first Computer Literacy Program was inaugurated in Ambelohal village by our Hon'ble CEO, Shri Pankaj Poddar. Shri Dnyanoba Munde, Assistant Police Commissioner, Cidco, Aurangabad was the Chief Guest at the occasion. While addressing the gathering of students, the CEO talked about the importance of computer education.



Children greeting Mrs. Yamini Jaipuria, Hon'ble Trustee, Cosmo Foundation

Trustees visits school under CF programs

Mrs. Yamini Jaipuria, Hon'ble Trustee, Cosmo Foundation (CF) visited CF programs in madressa and primary school in village Choranda, secondary school village Kurali. She took keen interest in interacting with students, Cosmo balmitras and computer teachers, cluster coordinators and school principal. She was overjoyed seeing the playful and activity based learning of small children and deliberated with balmitras. It was very motivating for the CF team to interact with Mrs. Jaipuria



CF team participating in the awareness campaign

Walk for change - a safe city campaign

8th of March is celebrated across the globe as International Women's Day. With a view to thwart the threatening scenario prevailing in all the public places, Shri Manoj Sashidhar (IPS), Baroda launched a Safe City and Ek Saath awareness campaign. A huge rally was organized in Vadodara where large number of civil society institutions joined. 20 teachers from Cosmo Foundation took active part in this event and also anchored the program. Nehal Beldar studying in 6th class of ShriKanam Vidhya Mandir expressed her views on fight against injustice and violence on girls.

CSR Updates



A student receiving award at the function

Cosmo Computer Awards Function

On 15th February, 2017, Cosmo Foundation organised Computer Awards function at Pujya Shri Jashuba Swami Vidhyamandir, Methi village. Five best performers were awarded a laptop and a trophy each along 22 complimentary awards from a total of 1736 students enrolled under the computer literacy programme. The said awards were presented by Dr. Saurabh Pardhi, IAS, District Development Officer and occasion was graced with the presence of other senior advocates of Cosmo Foundation.



A student during the training programme

Digital transaction training in rural regions

With a view to encourage and implement the practice of digital transaction, Cosmo Foundation initiated publishing the Digital Transaction Module. A forward for this module is written by Shri Anil Jain, Director, Corporate Affairs, Cosmo Films and the same was released by Dr. Saurabh Pardhi, IAS District Development Officer on the eve of Cosmo Computer Awards function. The module has been prepared with the help of M.S. University intern. Training was also organised by CF where 28 CF and school teachers were trained by Dhaval Maheta, Assistant Professor, Department of computer application, Navrachna University, Vadodara.

Employee Engagement

Activity: Republic Day Celebration
Location: Waluj, Shendra & Karjan
Date: 26th January 2017

Every year Republic Day is celebrated in Cosmo to commemorate the special occasion of pride and honour with colleagues. Flag hoisting was done by the senior officials at Karjan, Waluj and Shendra plant.



Mr. Sanjay Chincholikar, Head- Strategy & Application Development paying homage to Mahatma Gandhi on the occasion of Republic Day

Activity: Ascend 2017- Annual Sales and Marketing Summit
Location: Delhi
Date: 8th & 9th March 2017

Ascend 2017 was organised to bring all the global sales & marketing team together. The objective was to review the year gone by and set goals and strategies for FY 2017-18. All the sales and marketing team across all the locations and subsidiaries attended the programme.



Global Sales and Marketing team at Ascend 2017